Unit	Year			tudies Curriculum Plan	NC Coverage	Accormont	Whole Education
Unit	Knowledge	Skills	Hinte Knowledge	Skills	Not applicable	Assessment	Opportunities
1. Understand the value and purposes of money.	 1.1 Define the purposes of money. 1.2 Outline the key features of money. 1.3 Critically compare different methods of transferring money 	 analyse financial information, financial services products and services and begin to make judgements about suitability for people in different circumstances develop an understanding of financial concepts and terminology to enhance financial literacy analyse, synthesise, evaluate and reflect demonstrate numeracy skills, including the ability to manipulate financial and other numerical data to reflect the conceptual activity of financial maths select appropriate data and information to make arguments Structure and coherently increase their ability to work and learn 	 Background of where money came from, development from bartering. Things that have been used as money and their benefits/limitations as a means of exchange. Features and functions of money. The concept of purchasing power and value. The purpose of money, which is to transfer value from one person to another. 	 analyse financial information, financial services products and services and begin to make judgements about suitability for people in different circumstances develop an understanding of financial concepts and terminology to enhance financial literacy analyse, synthesise, evaluate and reflect demonstrate numeracy skills, including the ability to manipulate financial and other numerical data to reflect the conceptual activity of financial maths select appropriate data and information to make arguments structure and communicate ideas logically and coherently ability to work and learn independently. 		 Multiple choice questions & quizzes Data response questions and stimulus from case study scenarios 	 Links to other Business education courses Drop down lessons University applications & student finances Life skills Open University "Managing my money courses" Links with Banks/speakers from Bank of England and Metrobank Preparation for employment & apprenticeships
2. Understand the concept of the personal life cycle and the impact of external influences	2.1 Distinguish between the key stages of the personal life cycle.2.2 Distinguish between the external influences on key stages of the personal life cycle.	independently. AO1 Demonstrate knowledge of terms, concepts, theories, methods and models to show an understanding of how individuals and organisations are affected by and	The nature of the personal life cycle and how that may vary from person to person depending on their personal circumstances. • Understand the different stages within the life cycle.	 analyse financial information, financial services products and services and begin to make judgements about suitability for people in different circumstances 	•		 Links to other Business education courses Drop down lessons University applications & student finances

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3. Understand the features of different types	2.3 Analyse the effect of external influences on key stages of the personal life cycle. 3.1 Differentiate between financial services products	 respond to business issues AO2 Apply knowledge and understanding to various business contexts to show how individuals and organisations are affected by and respond to issues AO3 Analyse issues within business, showing an understanding of the impact on individuals and organisations of external and internal influences AO4 Evaluate qualitative and quantitative evidence to make informed judgements and propose evidence-based solutions to business issues AO1 Demonstrate knowledge of terms, 	 Understand the distinction between needs, wants & aspirations Understand how life events relate to the personal life cycle Look at the aspects of safety, risks, status within this life cycle. Recent socio-economic trends and how these affect life cycle stages, Different payment methods. 	•	develop an understanding of financial concepts and terminology to enhance financial literacy analyse, synthesise, evaluate and reflect demonstrate numeracy skills, including the ability to manipulate financial and other numerical data to reflect the conceptual activity of financial maths select appropriate data and information to make arguments structure and communicate ideas logically and coherently ability to work and learn independently.	
of financial services product	for savings. 3.2 Identify the key features of basic savings accounts. 3.3 Outline the key features of the financial services products for borrowing. 3.4 Identify the key features of costs of borrowing.	 concepts, theories, methods and models to show an understanding of how individuals and organisations are affected by and respond to business issues AO2 Apply knowledge and understanding to various business contexts to show how individuals and organisations are affected by and respond to issues AO3 Analyse issues within business, showing an understanding of the impact on individuals and organisations of 	 Advantages and disadvantages of each payment method. When each is most suitable, depending on: – convenience; – which methods the seller accepts; – how quick the transaction is; and – how safe the method is. 	•	services products and services and begin to make judgements about suitability for people in different circumstances develop an understanding of financial concepts and terminology to enhance financial literacy analyse, synthesise, evaluate and reflect demonstrate numeracy skills, including the ability to manipulate financial and other numerical data to reflect the conceptual activity of financial maths	

•	Life skills
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4. Understand the role of key stakeholders in financial services provision.	 4.1 Differentiate between different types of financial services provider. 4.2 Critically compare the communication methods used by financial services providers. 4.3 Explain the role of financial services regulatory bodies. 	 external and internal influences AO4 Evaluate qualitative and quantitative evidence to make informed judgements and propose evidence- based solutions to business issues AO1 Demonstrate knowledge of terms, concepts, theories, methods and models to show an understanding of how individuals and organisations are affected by and respond to business issues AO2 Apply knowledge and understanding to various business contexts to show how individuals and organisations are affected by and respond to business AO2 Apply knowledge and understanding to various business contexts to show how individuals and organisations are affected by and respond to issues AO3 Analyse issues within business, showing an understanding of the impact on individuals and organisations of external and internal influences AO4 Evaluate qualitative and quantitative evidence to make informed judgements and propose evidence- 	 Establish what consumers use current accounts for. Understand how consumers choose the current account they use. Understand the features of different types of current account. Establish the processes involved in opening, using and closing a current account. 	 select appropriate data and information to make arguments structure and communicate ideas logically and coherently ability to work and learn independently. analyse financial information, financial services products and services and begin to make judgements about suitability for people in different circumstances develop an understanding of financial concepts and terminology to enhance financial literacy analyse, synthesise, evaluate and reflect demonstrate numeracy skills, including the ability to manipulate financial and other numerical data to reflect the conceptual activity of financial maths select appropriate data and information to make arguments structure and communicate ideas logically and coherently ability to work and learn independently. 		
5. Understand the characteristics of financial products for managing money.	 5.1 Identify the key features of different types of bank account. 5.2 Distinguish between different types of card payment. 	Judgements and propose evidence- based solutions to business issues AO1 Demonstrate knowledge of terms, concepts, theories, methods and models to show an understanding of how individuals and	 Highlight the products suitable for immediate and short-term use. Why people save. The impact of inflation and 	 analyse financial information, financial services products and services and begin to make judgements about suitability for people in different circumstances 	•	

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		 affected by and respond to business issues AO2 Apply knowledge and understanding to various business contexts to show how individuals and organisations are affected by and respond to issues AO3 Analyse issues within business, showing an understanding of the impact on individuals and organisations of external and internal influences AO4 Evaluate qualitative and quantitative evidence to make informed judgements and propose evidence- based solutions to 	 Product features and the rate of return. Choosing the right savings product – matching features to personal circumstances. 	 develop an understanding of financial concepts and terminology to enhance financial literacy analyse, synthesise, evaluate and reflect demonstrate numeracy skills, including the ability to manipulate financial and other numerical data to reflect the conceptual activity of financial maths select appropriate data and information to make arguments structure and communicate ideas logically and coherently ability to work and learn independently. 	
6. Understand how to manage finance in the short term and the impact of poor decision making and unforeseen circumstances.	 6.1 Interpret a cash flow forecast for short-term financing. 6.2 Provide solutions for dealing with unforeseen events that impact on current finances. 6.3 Explain the potential consequences for an individual of living beyond their means. 	business issues	Highlight the products suitable for immediate and short-term use. • Why people need to borrow money. • The impact of inflation and taxation. • Product features and costs. • Choosing the right borrowing product: – matching features to personal needs and circumstances.	 analyse financial information, financial services products and services and begin to make judgements about suitability for people in different circumstances develop an understanding of financial concepts and terminology to enhance financial literacy analyse, synthesise, evaluate and reflect demonstrate numeracy skills, including the ability to manipulate financial and other numerical data to reflect the conceptual activity of financial maths 	

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7. Understand the impact of legislation and	7.1 Interpret legislative, regulatory and	Highlight the providers of short/medium-term financial	•	select appropriate data and information to make arguments structure and communicate ideas logically and coherently ability to work and learn independently. analyse financial information, financial	
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			•	communicate ideas logically and coherently ability to work and learn independently.	

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