

Year 12 IT	Autumn Term 1	Autumn Term 2	Spring Term 1	Spring Term 2	Autumn Term 1	Autumn Term 2	Spring Term 1	Spring Term 2	Summer Term 1	Summer Term 2
Qualification BTEC IT L3 Extended Certificate (360 GLH)	Unit 3: Using social media in Business (NEA - 90 GLH)				Unit 2: Creating Systems to Manage Information (5 Hours Database exam - 90 GLH)				Unit 1: Information Technology Systems (2 Hour Written exam – 120 GLH)	
Ethos Links	Character Confidence Creativity – (LAC) Contributing Community – (LAC) Relationships – (LAB) Routines Recognition Restorative approach				Character Confidence – (LAC) Creativity – (LAC) Contributing Community Relationships – (LAA) Routines Recognition Restorative approach			Character – (LAF) Confidence Creativity Contributing Community – (LAC) Relationships – (LAE) Routines Recognition Restorative approach		
Learning End Points	Restorative approach  Learning Aim A  The students will develop extensive knowledge of existing social media websites. This knowledge will be followed up with how businesses use those platforms to increase their sales. This will also include the risks of using social media platforms for an online business.  Learning Aim B  The students will be able to plan a social media campaign. This will include business requirements, the planning of the content to be used and published. The students will understand how to create an online community. They will develop a social media policy for the business of their choice. Then they will review and refine plans in accordance with any client input.  Learning Aim C  The students should be able to create content on social media platforms for business of their choice. They should be able to implement an online community. They should be able to use data analysis to monitor consumer skills and trends.			<ul> <li>Learning Aim A The students will have a good understanding of relational database management systems. They will be able to manipulate data structures for a specific audience and purpose. They will also be able to design and implement tables using the process of normalisation. Learning Aim B The students will be able to design relational databases. This design will include all relevant design documentation. Learning Aim C The students will be able to create a database solution in Microsoft Access from scratch. They will also be able to test and refine the database in accordance with the initial testing conducted. Learning Aim D The students will be able evaluate the database designs, the testing phase, and the final database solution.</li></ul>				<ul> <li>Learning Aim A         Digital devices and how they connect with IT systems. This will be in a personal, business, and educational environment. This will involve hardware software.     </li> <li>Additionally, about emerging technology and how that is changing the way people work with computers and artificial intelligence.</li> <li>Learning Aim B         How computer networks are constructed and how data is transmitted over a network. This will include network performance and security.     </li> <li>Learning Aim C         Online communities and how as well as having a real profile in real life. There is also a need for an online profile as businesses now operate online using various online platforms.     </li> <li>Learning Aim D         Students will be familiar with the threats to data, information, and systems. They will also develop the ability to providing solutions to these threats. This will include the importance of protecting data and the consequences if data is destroyed, stolen, or compromised in any way.     </li> </ul>		

Culestanting	Learning Aire A	Learning Airs A	Learning Aire A	
Substantive	Learning Aim A	Learning Aim A	Learning Aim A	
knowledge			Hardware and software	
	Understand the current developments in social	Relational database management systems (RDBMS)	Emerging Technologies	
	media.	<ul> <li>Software tools and structured query language (SQL) for defining, changing, and</li> </ul>	Different IT systems	
	The relationship between social media platforms and	removing data structures and data:	Digital devices	
	existing websites.	Normalisation		
	<ul> <li>The security issues in relation to social media.</li> </ul>		Learning Aim B	
			Connectivity	
		Learning Aim B	Networks	
	Learning Aim B	<ul> <li>RDBMS and SQL software, tools, techniques, and processes.</li> </ul>	Data Transmission	
	<ul> <li>Planning skills when creating a social media</li> </ul>	The features and characteristics of relational database design techniques	Learning Aim C	
	campaign.		Online systems	
	<ul> <li>Understanding a business requirement</li> </ul>	Learning Aim C	Online communities	
	Content planning			
	Online community	Microsoft Access	Learning Aim D	
	Social media policies	Tables, Forms, Reports and Queries.	Threats to data	
	<ul> <li>Modifying plans according to reviews and client</li> </ul>	Tools required to create a database.	Protecting Data	
	feedback.	RDBMS and SQL		
	Learning Aim C	Learning Aim D		
	Creating accounts	Testing		
	Content publication	Evaluation		
	<ul> <li>Building an online community</li> </ul>			
	Data Analysis			
	<ul> <li>Consumer trends and behaviours.</li> </ul>			
Disciplinary	The students must develop into social media specialists. They	Database developers must learn how to create and maintain database structures. They must	The students should develop the technical knowledge of	
knowledge	will be confident in developing and implementing social media	ensure that data is stored efficiently. This will include elements of code, including SQL	how IT specialists monitor and implement IT systems. This	
Knowledge	strategies for a business of their own choice. They must	(Structured Query Language) queries, procedures, and functions. Students must also	should include their daily duties such as network analysis,	
	demonstrate how to create engaging content that is relevant to	understand the significance of database relationship specifically. Relational database	security, IT audits, trouble shooting, web and database	
	the audience and purpose. As in the social media industry, will	management systems.	administration. In addition, they should also be familiar	
	be able to monitor and drive engagement using statistical data		with how IT specialists work in the community and how	
	and successfully drive a business to increase sales turnover. This		various users interact with IT systems. Whether it is for	
	would be through managing web traffic, content, polls, or any		education, retail or for business.	
	posts.			
Key Vocabulary	Social Media	Table	Aesthetic pleasing	
	Trending	• Form	Bandwidth	
			Click Bait	
	Search Engine Optimisation	- hepote		
	Trending	Query     SOL (Structured Query language)	Data Cleansing	
	Platforms	SQL (Structured Query language)	Encrypting	
	Data Analysis	Parameters	Fibre optics	
	Online Community	Criteria	• GPS	
	Cyber Security	Implementation	Human Computer interaction (HCI)	
	Device Integration	Testing – Valid, Erroneous, Extreme.	Immersive	
	Audience and purpose	Normalisation	Jargon	